



Grant Woolard

Business Development & Account Manager

Grant has been in the printing industry for over 42 years and continues to exceed client expectations with his customer service. He has extensive experience in key account management and is driven by developing strong and lasting partnerships with businesses from all over Australia. Grant's commitment to clients is displayed in his ability to tailor each service to the job requirements. He works with clients to ensure they are being heard and their order is processed, produced and delivered with the highest level of quality and professionalism.

In addition to Grant's exceptional customer service, is his sound knowledge of the print industry, positive, can-do attitude, reliability, trustworthiness and a friendly manner.

When he's not working, Grant enjoys walking, instructing group fitness classes, socialising with friends over a few beers and a BBQ and enjoys the odd chocolate or two.

Grant's lives by the philosophy, "if I question the saying 'good enough', I might just get better".

Qualifications

- Certificate IV in Business Sales - 2016
- Trade Hand and Machine Compositor
- Apprentice of the Year, Garth Lonan Print Awards
- Accredited group fitness instructor

Key areas of expertise

- Customer Service Management
- Planning
- Estimating
- Account Management
- Sales execution

Past Life

- Hyde Park Press - Sales & Account Management
- Gillingham Printers - Sales & Account Management

Testimonial

"Dear Grant and the Art Team

A very belated thank you so much for all your help getting the South Australia Speech & Hearing Centre Brochures printed on time a couple of weeks ago.

The client and myself were really happy with the result. And your service was outstanding.

Thanks again everyone."

Emily Solomon
South Australia Speech & Hearing Centre Brochures